Phone orders not guaranteed. Classification not guaranteed after

Lost and Troutes.

Grace Street, about ten days ago, large Scotch colle; sable color, breast slightly white. Answers to the name Major, \$5 reward for his return or for any information leading to his recovery. No uestions asked. Phone Madison 1236. MRS. U. M. COUNCIL.

LOST, AT BASEBALL PARK, SATUR-day afternoon, the clasp with chip diamond setting. Reward if returned to 103 East Broad.

STRAYED OR STOLEN FROM 112 E. Franklin, one black and white Manx cat. Reward if returned to shove address.

LOST, A SHORT LINEN COAT, DROP-ped from automobile on Grove Ave-nue, Boulevard or Cary Street Road, Finder return to No. 2420 Grove Ave. Reward.

Reward.

LOST, ONE BUNCH OF KEYS IN Monroe Park, Saturday afternoon Finder will be rewarded if left with the keeper of the park.

LOST, BUNCH OF KEYS RETURN LOST, BUNCH OF KEYS, RETURN to Room 1039, Mutual Building. Re ward.

ward.

LOST ON WESTHAMPTON CAR ARriving at Floyd Avenue and Robinson Street Saturday night, June 3, at 11:20 P. M., a dress-suit case, marked J. C. J., containing ladies, clothing, tennis shoes and silver belt buckle. Reward and no questions if returned to 209 West Franklin Street.

## Belp Ceinnied, Biate.

HELD WELTHIER, STIRLE,

MEN WANTED AGE 18 TO 35, GOOD Sight, to prepare for firemen, about 190 monthly and brakemen, 859, on nearby alroad competent men; \$2.400 sent to postone State age; send stamp. GEORGE H. BAKER, Railroad Expert, care Times-Dispatch.

WANTED, 75 YOUNG, ABLE-BODIED men to prepare as traction motor men, conductors; good pay, steady work; inclose stamp for map, new lines and application blank. Also 25 wanted prepare as firemen, brakemen, steam roads; 25 as train and sleeping car porters (colored), Virginia poads. Guarantee furnished Name position wanted. INTER RAILWAY, NO. A 5, Indianapolis, ind.

Ind.

WANTED, MEN TO TAKE THIRTY days' practical course in our machine shops, learn automobile business and accept good positions. CHARLOTTE AUTO SCHOOL, Charlotte, N. C.

WANTED, MEN TO LEARN COTTON business in our sample rooms: two weeks to complete course; high salaried positions secured. CHARLOTTE COTTON SCHOOL, Charlotte, N. C.

aried positions secured. CHARLOTTE COTTON SCHOOL, Charlotte, N. C. WANTED, YOUNG MEN OF GOOD character to learn the automobile business. We must have hetween fifty and seventy-five men for our factory connections within the next three months, and we will allow men who can turnish reference to pay a part of the cost of learning out of their first month's salary. Mr. C. W. Yeamans, \$18 West Broad, Richmond, Va., no longer connected with this institution. For all information address communications direct to Washing Dept., 1905. Fourteenth Street, N. W., Washington, D. C.

MEN WITH ORIGINAL IDEAS; IDEAS have made fortunes, If you think your invention has merit, lose no time in turning it into money. Our free bookiet tells how; from the first sete in patenting it to the actual said of the patent. Write to-day, Department \$27, PATEAT DEVELOPMINT CORPORATION, Washington, D. C.

WANTED. THE NAMES AND AD-dresses of 200 intelligent colored men in every vicinity who wants a position as traveling salesman, branch office manager, paying 31s to \$40 weekly, positions ready for ap-plicants. NATIONAL BUSINESS BU-REAU, 400 Mechanics' Bank Building, Richmond, Va.

LOCAL REPRESENTATIVE WANTED

OVIL SERVICE EXAMINATIONS open the way to good government positions. I can coach you by mail at small cost. Full particulars free to any American citizen of eighteen or over. Write to-day for Booklet E 164. EARL HOPKINS, Washington, D. C.

ton, D. C.

\$100 MONTHLY AND EXPENSES TO travel and distribute samples for big manufacturer; steady work. S. SCHEFFER, Treasurer, 358 H, Chi-

1 MADE \$59,000 IN FIVE YEARS WITH a small mail order business; be-gar with \$5. Send for free bookiet, Tells how. HEACOCK, Lockport N. Y

MEN AND WOMEN, 1F YOU WANT work sell guaranteed hosiery to wearer; big commission; make 310 daily; experience unnecessary. Ad-drees INTERNATIONAL MILLS, 30%5 Chestnut, Philadelphia, Pa.

WANTED, FOR U. S. ARMY, ABLE-bodied, unmarried men, between ages of 18 and 35; citzens of United States of good character and temperate nau-its, who can speak, read and write the English language. For information ap-ply to RECRUITING OFFICE, 250 East Broad St., Richmond, Va., 151 Sycamors St., Petersburg, Va. or Columbia Bulla-ing, Granby St., Norfolk, Va.

5,000 GOVERNMENT POSITIONS OPEN Write for list, FRANKLIN INSTI-TUTE, Dept. 371 G. Rochester, N. Y

AllTO SCHOOL.—OLDEST, LARGEST and best-equipped and only real practical auto school in this section open day and night the year around call makes for yourself. Our satisfied duce for yourself. Our satisfied Survey our references. RICHMOND AUTOMOBILE SCHOOL 518 W. Broad Street.

WANTED, A GOOD PAPERHANGER permanent position to the right mansatate salary expected; no drunks need apply. WEATHERS & PERRY. Ruleigh, N. C.

WANTED, THE NAMES OF VIRGINIA countrymen who have money, rew-comers and foreigners preferred, good commissions for good cases, Address JUSTICE, care Times-Dis-patch.

paten.

MEN TO QUALIFY FOR FIREMEN,
brakemen and baggagemen; 375 to
1100 monthly; experience unnecesssary. State age, weight and height.
RAILWAY BUREAU, 714 Panama
Bldg., St. Louis, Mo.

Bidg., St. Louis, Mo.

VANTED, ASSISTANT BOOKKEEPER

and invoice clerk; must be able to

sue Underwood billing machine; state
axperience and salary wanted. Ad
ress A 77, care Times-Dispatch. WOOD TURNER AND TRREE around men; none but good, expe-ded hands need apply. R. A. ER'S MILL, No. 604 Cumber and

CREATEST WANT AND REAL ESTATE MEDIUM IN VINGINIA, AND ONE OF THE BEST IN AMERICA.

Want Ad Rates
In Effect June II, 1221.

Dally, one cent per word when pate in advance. No Ad. taken for less than ten cents.

One and one-half cents a word all classifications except Situntion Wanted for Sunday. Situntion Wanted one cent a word. No Ad. Sunday taken for less than fifteen cents.

No Ads. taken for less than twenty-five cents when phoned in or charged at the counter.

Will START YOU IN THE STIFF that makes fles five, fless first flest first fless fit distincts, deody-fives, settles dust, cleans bath tubs, politics of the situation was a washing fluid, etc. General account for settles fit distinctions, and dittoring the washing fluid, etc. General account for settles fless fless fless fless fluit despited for five in space. R. 1

BIG PROFITS—OPEN A DYEING AND Dept. 285, Staunton, Va.

MEN AND WOMEN EASILY MAKE over \$20 weekly raising mushrooms in cellars, sheds, boxes, etc., in space was from the counter.

WILL START YOU IN THE MIRROR business; best paying trade of to-day; famous French method; home work; spare time; no capital; \$12 daily; let me prove it. Free particu-lars. COREY, Dept. B 137, Omaha, Neb.

25.00 WEEKLY AND EXPENSES TO trustworthy people to travel and dis-tribute samples for big wholesale house. C. H. EMERY, 458 I. Chicago.

house. C. H. EMERY, 458 I. Chicago.

WHY LONGER ENDURE INSIDE
drudgery? Be our representative, deling outside, healthful work. Your
own boss, making \$5 daily upwards
selling consumer. Many making \$25
daily. Experience uninceessary. DA
VIS BOAP AND TOILET CO., 1460
Carroll Ave., Chicago.

WANTED, 40 FIRST-CLASS CANvassers on a fast-selling article; good
contract to right parties. Apply at
412 West Clay Monday, after 5 P. M.
WANTED, AN A1 JOB COMPOSITOR,
who can also do stone work. Every
facility for doing fine work; new
equipment. Good salary to man of
ability. BOATWRIGHT BROS. CO.,
Danville, Va.

WANTED, HIGH-GRADE SPECIALTY

WANTED, HIGH-GRADE SPECIALTY salesman for Virginia territory. New proposition of much merit. Apply to S. N. ROSENTHAL. Murphy's Hotel WANTED, MARRIED MAN ON FARM, with knowledge of raising hogs and chickens and farming. Apply 101 1-2 E. Main Street.

GRANOLITHIC FINISHERS, APPLY to MR. HANN, Seventh and Graco Streets.

WANTED, MALE BOOKKEEPER AND stenographer: references required. State salary expected. Address C 195, care Times-Dispatch.

WANTED, YOUNG MAN WITH SEV-eral years' experience in retail drug store. Don't care for a registered man. Address Box 426, Staunton, Aa.

A'a.

I WILL START YOU EARNING \$4
daily; any one can do the work at
home; be your own boss; no capital.
Send for booklet. G. F. REDMOND.
Dept. 314, Boston, Mass.
WANTED, BY AN OLD FIRM, A GOOD
man as real estate salesman; one
with some influence and experience.
D 257, care Times-Dispatch.

WANTED, YOUNG MAN TO POLISH brass, one who understands the driv-ing of different makes of automobiles. Apply 1632 West Broad.

WANTED, LICENSED INSIDE WIRE-men, R. R. COSBY ELECTRIC AND MACHINE CO., 210 East Marshall Street,

WANTED, A DRUG CLERK, REGIS-tered, to relieve a druggist two nights a week. Address D 281, care Times-Dispatch.

WANTED, LUBRICATING OIL AND specialty salesmen of experience, can secure road position; will only con-sider one with established trade. sider one with established trade,
State age, experience and salary destred. I. SONNEBORN SONS, INC.,
262 Pearl Street, New York City
YOUNG MEN TO BECOME CHAUFfeurs; machine shop practice; rammer prices NATIONAL AUTI SCHOOLS CORPORATION, 221-223 W Broad Street.

WANTED, TEN UNION CARPENTERS ready for work at Kingan & Co's, Pitteenth and Cary Streets, Mouday morning. Apply to W. E. NEWELL. OR SALE, OR EXCHANGE, 12 LOTS Highland Springs; also six-acre tract of land, with good gold prospects, in Goochland county, Va. Will sell cep arate at a bargain. D 229, care Times-Dispatch.

MAN OF EDUCATION AND GOOD ADDRESS FOR THE SALE OF A WELL-KNOWN LINE OF MEDICAL PUBLICATIONS PHYSICIAN PREPERRED A MAN WHO WILL DEVOTE HIS ENTIRE TIME. EMERGY

WANTED, A WHEELWRIGHT AND two carriage helpers, Good wages and steady work, B. C. BRISTOW, 15 N. Eighteenth Street.

NINE ODD-FELLOWS GIVEN PLIEAS-ant, profitable employment near home. Whole or part time, FRA-TERNAL, Thames Building, New York

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LIST YOUR HOUSES FOR RENT
with McCLURE-DAVENPORT-TAYLOR CO. They fill chem.

WANTED, WHITE AND COLORED
men. laborers, farm, dairy hands,
butlers, porters, waiters, drivers,
etc. MARTIN & CO., The Old Reliable, \$15 East Broad.

CABINETMAKER ON NEW AND RE-pair work, must understand running machinery. 110 South Adams Street. WANTED, TEN CARPENTERS AT Shepherd and Stuart Avenue. Ap-ply to W. A. Chesterman.

NTED, TWO FIRST-CLASS BAR-ers \$1e per week to start with 16 Vest Broad.

ANTED CAPABLE MAN TO TAKE charge of commercial department of a Virsinia high school; salary for ten months session \$1,000. DAVIS-WAGNER BUSINESS COLLEGE, Norfolk, Vp.

spituations if "aured, fhiare, 16. BRIGHT AND ACTIVE DE es position in office or store. Ad ess HUSTLER, 518 N. Seventh St WANTEL, POSITION BY EXPERIENCE of bookkeeper, No. 1 reference. Apply Box 264, Charlotteswille, Va. EXPERIENCED BOOKKEPER, RAPID and accurate accountant, best references. Address J 981, care Times-Dispatch

Dispatch

WANTED, SITUATED AS OFFICE, sales or purchase manager, by man with wide experience; thoroughly qualified and reliable; best references furnished. Address W. C. DARROW. General Delivery, Fittsburg, Pa.

WANTED, FOSITION BY BOOKKEEP-et and accountant; fitting years' experience; now employed good real confort desiring change. Address d 125, care Times Dispatch.

WANTED, SOME HONORABLE EM-ployment for educated man of sixty only small salary necessary. Add-dress H 233, care Times Disputch WANTED, EMPLOYMENT AS NIGHT watchman: references furnished. K 37, care Times-Dispatch.

S7, cpre Times-Dispatch.

STUATION WANTED BY RELIABLE German, who speaks English well, a position as gardener or general laborer among shrubbery; handy with tools and good handler of poultry and stock. Am a gentleman and would like a good private home. Can furnish nest references. Address L. 28, care Times-Dispatch.

WANTED, A POSITION BY A YOUNG man to work in a store, or work of any kind. Am a graduate of High School, and bookkeeping from one of the best business colleges of the South; can give best of references as to my honesty. Address B 156, care Times-Dispatch.

## Summer Resorts Private Families Desiring Boarders

USE WANT ADS. IN



Thousands who are looking for the right place consult the Want Ad. Columns of The Times-Dispatch.

Ic a Word Week Days.

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Situations THanted. Male.

REGISTERED PHARMACIST DESIRES
to do relief work through the summer: best or references furnished.
Address X, Z., 161 Duke Street,
Norfolk, Va.

GRADUATED PHARMACIST, WITH
permit to practice as full registered;
five years' experience; desires losition. Address Box \$01, City.

POSITION AS COACHMAN; WILLING to help in house; good references. JOHN FORD, 515 N. Thirteenth St. VANTED, POSITION AS COLLECTOR experienced, best refference. Address G 11 1-2, City. ANTED, POSITION BY YOUNG MAN

A YOUTH, 17 YEARS OLD, DESIRES a position in a store; has had experience in grocery. Address C 201, care Times-Dispatch.

care Times-Dispatch.

REGISTERED DRUGGIST OF ENPErience will be open for position fune 20: relief or permanent. W. B. AGNEW, Burkeville, Va.

POSITION WANTED.—GRADUATED pharmacist of 1911, with 18 months' experience; can get permit to practice as registered. Good references. F 367, care Times-Dispatch.

WANTED, POSITION AS BOOKKEEP, or and stenographer by young man of some experience. Address Box 122 Ashland, Va EXPERIENCED CHAUFFEUR, WHITE Wishes position; reference furnished. Address A 101, care Times-Dispatch.

PRINTER-FIRST-CLASS capable to take charge, 254, care Times-Dispatch WANTED-YOUNG MAN DESIRES work. Experienced in office; can use typewriter and assist on books. Address "B." care Postmaster, Hayes Store, Va.

Store. Va.

WANTED, FOSITION WITH ARCHItect or large building firm as superintendent, clerk of works or general
foreman. Read plans at sight. Good
estimator and draughtsman. Have
had 25 years' experience in building
and mill business. Open for engagement August 1, 1911. Apply C 18e,
care Times-Dispatch.

YOUNG MAN DESIRES POSITION
With chances for promotion; willing
to work on small salary; can use
typewriter. Can give best references.
C 190, chre Times-Dispatch.

REGULAR OR SUBSTITUTE CLERI-cal work in bank; experienced; ref-erences furnished: Address E. O. E., No. 19 South Sycamore Street, Pe-tersburg, Va.

Belp Wanted, Femaie. WANTED, IMMEDIATELY, EXPERI-enced hands on dressmaking, steady work, good pay. Apply 7 to 11 A. M., 563 North Fourth St.

COOK WANTED: GINTER PARK: good wages; family of three. 'Phone Madison 6279-J.

WANTED, COMPETENT COOK FOR small family; references required. Apply 1898 Grove Avenue.

\$25 FOR EACH 100 LETTERS COPIED by ladies at home Particulars for stamp. PIERCE COPY CO., Columbus, Ohio.

WANTED. GOOD WOMAN TO HELP in general housework and cooking for family of four. This is an easy position and good pay to right party Call either residence phone, Monroe 150, or office, phone 1424.

LADIES, MAKE SHIELDS AT HOME; \$10 per week; work sent prepaid to reliable women. Particulars for stamped addressed envelope. EURE-KA CO., Dept. 30, Kalamazoo, Mich.

LADIES, MAKE SUPPORTERS; \$12
per 100; no canvassing; materials
furnished, Stamped envelope for particulars. WABASH SUPPLY CO.,
Dept. D 326, Chicago.

WOMEN, TO DO PLAIN SEWING AT home for a large Philadelphin firm; good phoney and steady work; no canvassing. Send reply envelope for prices paid. UNIVERSAL CO. Desk 3. Walnut Street, Philadelphia, Pa. WANTED, SEVERAL YOUNG LADIES as stockkeepers. Apply THALHI-

WOMEN, SELL GUARANTEED HOSE;
70 per cent. profit; make \$10 daily;
full or part time. Beginners invostigate. STRONG KNIT. Box 4027
West Street, Philadelphia, Pa.
WANTED, GIRLS EXPERIENCED IN
the manufacture of paper boxes. Apply WILSON PAPELL BOX CO., 18
Governor Street.

WANTED, GIRLS TO SEW: 501 EAST Marshall Street.

\$60 A MONTH GUARANTEED; SALARY or commission; full or part time work; lady local manager for American Queen corgets, made to measure latest models, front and back laced special patents, Write DESK 16, AMERICAN CORSET CO., Chicago

AMERICAN CORSET CO., chicago
YOUNG LADY DESIRES A POSITION
requiring a portion of day's work.
Can give my service half the day,
can give my service half the day,
can familiar with typewriter and
general book work. Present nosition
dees not require my full time. Will
do work at office or at home. Conying letters, addressing envelopes preferred. Reference by permission to
my present employer. Address MISS
M. F., care Times-Dispatch, or hone
Madison No. 104.
WANTED, PLANIST, MCCROREVS

YANTED, PIANIST, MCCROREY'S FIVE AND TEN-CENT STORE.

WANTED, YOUNG LADY FCR OFFICE work, who understands bookkoening and typewriting. Phone Madison 3918, after 8 A. M. Monday.

WANTED, GOOD COOK, WASHER and Ironer. 522 South Pine Street.

WANTED, SEVERAL WHILE WO-men, cooks, nurses, for this city and State. MARTIN & CO., \$18 East Broad.

Broad,

WANTED, 10 GOOD SALESMEN TO handle the best proposition ever offered in Richmond. Call Monday, 211-1-2 North Sixth Street WOULD LIKE TO HAVE & GOOD COL-ored women for cooks in Brooklyn, N. Y. Wages, \$20 per month. Ap-ply No. 1 North Mineteenth Street, after 10 A. M. Monday.

Bituations Wanted. Female YOUNG LADY DESIRES OFFICE work for six weeks. High School graduate, no knowledge of steno-graphy. Address E 331, care Times-Dispatch.

WANTED, POSITION AS MANAGING housekeeper (experienced), or care of motherless children. References. Address F 374, care Times-Dispatch. CLERICAL POSITION WANTED By young lady in office. Call Monroe

YOUNG WIDOW, WITH BOY FOUR-teen months, wishes position as housekeeper, with privilege of keep-ing child. 531 North Fourth Street. WANTED, POSITION AS MANAGING housekeeper by settled lady. Apply C 218, care Times-Dispatch.

WANTED, A POSITION AS AN Altendant to invalid; best of references. Address F 369, care Times-Dispatch.

ELDERLY LADY, WOULD BE A COMfort to some one in country near Richmond. Address C 200, care Times-Dispatch.

SHORTHAND - WILL TEACH TWO pupils Pliman shorthand; private course. Address B 109, care Times-Dispatch.

Professional Beip Wanted.

ATTENTION. GRADUATES: YOU have your English education: now for a business training that will secure for you a good position and salary. You take the course with us, and we will get you the position: low juitton rates now in effect; investigate to-day. MASSIY BUSINESS

TEACHERS WANTED FOR FALL VA-Jancies in Virginia and Southern States; schools supplied ree. Satis-faction guaranteed R. W. ChiDLIN. Manager Virginia Teachers Bureau. Manchester. Richmond. Variation of the Company of the Compa

FEACHERS IMMEDIATELY FOR graded, high schools and colleges: many splendid openings: demand greater than supply; three agencies, one enrolment; guaranteed service. SHERIDAN'S AGENCIES, Greenwood, S. C.

Situations, Professional, WANTED, A POSITION TO TEACH for the coming session by a graduate of the Blackstone Female Institute a public school preferred. MISS MARY F. EPES, Blackstone, Va.

WANTED, THE COMING SESSION, Po-sition to teach in private family or school small children, English and music. Box 146, Fredericksburg, Va.

Belp, Male and Female.

WANTED, GOOD, RELIABLE COL-ored man and wife for work in coun-try Woman to cook, wash and clean; work usually light. Man to milk, work garden, act as coachman, and to be generally useful. Good home and good wages to right parties. Apply or address Room 925. American Naor address Room 925, American National Bank, City P. O. Box 632 Richmond, Va.

START IN FOR YOURSELF! BE IN-dependent! We can help to establish you in a paying business. Full in-formation on request. Address DESK 38, THE SELFAID SERVICE, Wash-ington, D. C.

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write successful words or music.
Past experience unnecessary. Send us
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Acceptance guaranteed if available
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MEN OR WOMEN. TO WRITE HIM

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MEN OR WOMEN, TO WRITE HUNdreds of letters from samples; industry without experience, can earn \$25 weekly; self-addressed envelope. BROOKS FOPYING CO. 50 Pennsylvania Avenue, Washington, D. C.

\$5.00 PER HUNDRED PAID FOR COllecting names and addresses; ateady work; stamp for particulars, CALVERT SALES CO., 217-219 St. Paul Street, Baltimore, Md.

WANTED, ONE THOUSAND WOMEN, men, white and colored; cooks, maids, butlers, farm hands; wages good; Northern homes; transportation advanced. Why be out of work? We want you. SOUTHERN INTELLIGENCE OFFICE, 2111-12 N. Sixth St.

Agents Wanteb. ON: ACCEPT AN AGENCY UNTIL you get my samples and particulars; money-makers, Address SAYMAN, (18 Sayman Building, St. Louis, Mo. DON'

SOLICITORS—CREW ORGANIZERS, get next to best low-price magazine proposition going. Big commissions; \$15 to \$35 per week easy. ARCADE SUBSCRIPTION ACENCY, Minneapolls, Minn.

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MAKE \$50 WEEKLY: OUR SPECIAL-ties sell themselves: no talking no-essary; sumples free. Write to-day. TABREN, 4129 N. Main, Kansas City, Mo. Mo, f MADE \$50,000 IN FIVE YEARS WITH a small mail order business; began with \$5. Send for free booklet. Tells how. HEACOCK, Lockport, N. Y.

GENTS, 500 PER CENT, PROFIT IN
the sign letter business for you.
Particulars and sample free. BURK-HARD MFG, CO., Butter, Pa. AGENTS, EITHER SEX, SELL GUAR-anteed hosiery; 70 per cent, profit; goods replaced free if hole spears; experience unnecessary, Address "WEAR PROOF," West Priladelphia.

REAL ESTATE SALESMEN WANTED for a good proposition. Liberal com-P. O. Box 128, Nortolk, Va. AGENTS MAKE 500 PER CENT. PROF-it selling "high-grade post cards." Special selling plan; conormous de-mand; 5,000 varieties; samples, 10c. Particulars free, SULLIVAN CARD CO., 1234 Van Buren St., Chicago, III. Agents Wanted.

REE SAMPLE. NO SPLASH WATERstrainers are winners. Daily profit 15
upward. Let us provo it. Send 2
cents (mailing cost). SEED FILTER
CO. New York.

AGENTS-OUR NEW 1911 MODEL INcandescent kerosene burners fit all
lamps; 100-candlepower light; burns
with or without mantte. Prices dely
competition. SIMPLEX GASLIGHT
COMPANY, New York City.

CAN YOU BEAT IT? CAVENDER

COMPANY, New York City.

CAN YOU BEAT IT? CAVENDER, new man, first report, 310 salts in 6 days; first order 30 dozen machines; profit, \$30. Send quick for details, sworn statements, facts concerning wonderful automatic razor sharpener. Marvelous accuracy amazes everyhody. Only successful wrention its kind in existence; sells it seft. Local agents, general managers wanted everywhere; all or spars time work; \$50 up weekly. Write to-day; this minute. THE NEVER FAIL COMPANY, 1963 Cotton Bidg., Toledo, O.

O.

AGENTS ON SALARY OR COMMISsion. The greatest agents' soller
ever produced; every user of pen and
ink buys it on sight; 200 to 500 per
cent. profit; one agent's sales
amounted to \$620 in six days; another \$32 in two hours. MONROE
MFG. CO., X 39, La Crosse, Wis.

er \$32 in two hours. MONROE MFG. CO., X 39, La Crosse, Wis. MAVE YOU HEARD THE GREAT noise? Our "Lucky 'Leven" combination (\$3.20 value), you seil for \$1. will put you on easy street. The juiclest spring proposition out. If you don't have daily profits of \$6 to \$10 you are due at the morgue. Newcome averages 30 boxes a day, profit \$18. Look good? Sure thing. Great crew managers' proposition. Good for \$100 weekly profit. This is only one pippin in our "27 varieties." From factory to you; no middleman's profit. Get aboard. DAVIS SOAP WORKS, 61 DaVIS BIGG, 1425 Carroll Ave., Chicago

LOOK AGAIN! BRAND-NEW WHIRL- wind seller. Hustlers everywhere coin money; men or women; low-priced massage machine; everybody crazy for it; sells it self; operated by running water. Serga Burton cleared \$48.50 first day. Act quick and join the merry-money makers; territory going fast. Send name on postal this minute. THE BLACK-STONE COMPANY, 248 Colton Bidg., Toledo, O.

AGENTS—\$30 A WEEK SELLING guaranteed bostery for men women.

Toledo, O.

AGENTS-\$50 A WEEK SELLING
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and children; guaranteed to last four
months without holes; latest and best
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WANTED, MAN (OR WOMAN) AS manufacturers' representative for "So 'Coola," the great summer drink. Exiusive territory. Salary and commission; 25 glasses, 25c.; sample, 15c. J. S. ZIEGLER CO., Chicago J. S. ZIEGLER CO., Chicago

LAKE \$20 A DAY WITH MINUTE

Picture Machines. Machines take and
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CIENTS. PROVEN. PAST OFFICIAL.

AGENTS—PROVEN PAST QUESTION your one best bet. Queen Broom your from shoomed; exclusive; permanent; 100 per cent. profit. Sight seller at 50 cents. WARREN BRUSH CO., Cincinnati, Ohio. VANTED, AGENTS: LEGITIMATE substitute for slot machines; patented; sells on sight for \$1. Particulars. GISHA COMPANY, Anderson, Ind. GISHA COMPANY, Anderson, Ind.
ORTRAIT AGENTS, ATTENTION'
Write for our prices on portraits,
frames, sheet pictures, etc., new catalogue just out. LOUIS BIERFELD
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GENTS, SELL ROOSE, THE GREAT labor-saver, just out; 200 per cent, labor-saver, just out; 200 per cent, per cent, completed to the con-great control of the con-corning, Ohio. A GENTS, TO HANDLE BIGGEST money-making fire extinguishers; special starting offer; exclusive territory; \$75 to \$200 per month. BADGER CHEMICAL MFG. CO., Milwaukee, Wis.

kee, Wis.

I ANAGER WANTED IN EVERY town or city to handle big paying business on household necessity; must be well recommended and well known in his community, as well as capable of handling canvassers. Big opportunity awaits the right person. C. C. GREEN, President, 1181 Fiftenth Street, Washington, D. C.

GENTS.—FOR SALE, NEW TOWN, Oklahoiya plan; livest proposition ever came out of Louistana; Oregon; Simmons and Denton men investigate. 712 Macheca Eldg., New Orleans, La.

leans, La.

GENTS, YOUR DAILY PROFIT
handling our fast selling nameplates,
signs and numbers is en-lly \$5. Samples free. BRETT BROTHERS, Boston, Mass. OLD ESTABLISHED CONCERN WANTS

an exclusive agent for the fastest selling household patent on the mar-ket. A demonstration means a sale, WOOLVERIN CO., Pittsburgh, Pa. ONE MILLION AGENTS WANTED.— Fast seller, costing 5c., selling 5oc., every firm needs; orders to \$50; postal brings samples. EMBOSSED CO. 2446 Milwaukee Ave., Chicago.

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AGENTS, \$15 DAILY: NEW COPY.
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for Both' 'Havenward,' 'B. T.
Washington,' and 5thers. Only negro pictures ever published. All negroes buy: 300 per cent, profit; portrait agents, the new Dalsy portrait
is a crackerlack seller. Write us.
PEOPLE'S PORTRAIT CO., 710 W.
Madison Street, Dept. 36, Chicago.

A GENTS—"STAR-CLEAN" CLEANS
and polishes planos, automobile
bodies, leather, porcelain, metals: 31
exhibitors 1911 automobile show
used it; easy demonstrations; free
samples: quick sales; big profits.
SEED MFG. CO., \$2 Reade Street,
New York.

AGENTS, SALESMEN CAN MAKE \$50

New York.

MGENTS, SALESMEN CAN MAKE \$50

weekly selling chemical refrigerating
coolers to hotels, restaurants, butchers and merchants. Cools all kinds
of refrigerators and ice boxes; cheaper than ico. The best selling article
on the market. CHEMICAL REFRIGERATOR CO., Dept. 60, Chicago, Ill.

go, Ill. ebolieners and Salesmen.

ANTED, BY PITTSBURG MANUFAC-turer, a few energetic salesmen to sell the leading high-grade specialty of the United States to-day. Appli-cants must be high-grade salesmen, as only one man can be used in a county. HUTCHISON MFG. CO., Wil-kinsburg, Pa.

kinsburg, Pa.

SIDE LINE, HARDWARE AND MILL
supply tride; well known specialty
best proposition; large commission
state territory and regular line. CoLUMBIA, 1431 N. Eighth St., St. Louis

state territory and regular line. CoLUNBIA, 1431 N. Eighth St., St. Louis
WANTED, TRAVELING SALESMAN
by well-rated jobbling and importing
company, to seil novelties, etc., to retail merchants; not calendars or advertising. Give reference in first letter. Manager will shortly be in Richmond for interview. ROBT. TifAL.
Granite Bidg. St. Louis, Mo.

HIGH-GRADE SALESMEN.—PERMAnent position; \$200 to \$500 monthly.
Call only on business men. \$26 expenses advanced weekly. No samples to carry. INTERNATIONAL CO.,
161 Meintire Bidg., Dayton, O.

MAKE \$500 IN THREE MONTHS.
selling a new invention that is vitailly essential to the cleanliness and
health of all classes; everybody interested at sight and \$5 per cent.
order. Inexperienced man made
\$25.05 profit in three days. We want
a wide-awake man in every territory—one not inclined to be satisfied
with moderate results—as local agent
or general manager. Write quick for
details, stating first, second and
third choice of territory. Thi?
PROGRESS COMPANY, Progress
Bidg. Chicago, Ill.

SALESMAN, TRAVELING: SALARY
and expenses, or commission: must
be active, ambitious, energetic, splendid opportunity; experience not essential. TOLEDO SPECIALITY Co.,
Cigar Dept. \$2, Toledo, Ot

Bolicitors and Balesmen

SALESMAN WANTED TO SELL OUR new census pocket maps and atlases for advertising; commission 25 per cent. Address RAND, McNALLY & CO., 40 East Twenty-second Street, New York City.

\*\$150,000 REAL ESTATE FIRM WANTS representatives everywhere; inexportenced Arkansas school teacher made \$155 in spare time first month; Mr. Lurch made \$1500 one month TERRACE REALTY CO., 217 Laclode Bidg., St. Louis, Mo.

SIDE LINE SALESMEN, DO YOU want \$10 a day side line deal? High-class punch bowl proposition. Sells everywhere. Strong enough for main line. AMERICAN FACTORIES CO., St. Louis, Mo.

main line. AMERICAN FACTORIES
CO., St. Louis, Mo.
WANTED. AN EXPERIENCED SHOE
salesman for Virginia territory for
next season. Manufacturer's line.
Best of references required, Good
proposition to the right party. Address B 144, care Timos-Dispatch.

SALESMEN WANTED; NO EXPERIence required; hundreds of good positions now open v here you can get
practical experience and earn good
wages while learning. Our students
earn \$1,000 to \$5,000 a year and expenses. Write for full particulars today. Address nearest office. DEPT.
467, NATIONAL SALESMEN'S TRAINING ASSOCIATION, Chicago, New
York, Kansas City, Seattle, New Orleans.

LIVE SALESMAN WANTED: ONLY

leans.

LIVE SALESMAN WANTED: ONLY
high-class man, capable of earning a
large salary, need. HERCULITE
MFG. CO., Commercial Bldg., Cleveland, O.

WANTED. TRAVELING SALESMEN ON commission: exclusive side line.
BUMANN MFG. CO., Litchfield, III.

SALESMEN FOR AN UP-TO-DATE line of calendars, leather goods and advertising novelties. An excellent opportunity for hustlers. Liberal commissions paid semi-monthly. Only men of quality wanted. THE C. FEIGENSPAN CO., Cincinnati.

SALESMAN, LACES AND EMBROIDE ries; excellent opportunity; must have established trade smaller towns Virginia and adjoining States. G. & H. FULD, 447 Broodway, N. Y. SALESMAN, EXPERIENCED IN ANY line, to sell general trade in Virginia; unexcelled apecialty proposition with brand-new feature; commission with 325 weekly for expenses. THE CONTINENTAL JEWELRY CO., Cleveland, Ohio.

Cleveland, Ohlo.

WANTED, SALESMAN SUCCESSFUL, in selling standard specialty propositions, such as computing scales, jewelry, cash registers, etc., to cover virginia: staple line on new and exceptional terms; \$35 weekly advence for expenses. References. MILES F., BIXLER CO., Cleveland, Ohlo CAPABLE SALESMAN TO COVER Virginia with staple line; high commissions; \$100 monthly advance

and permanent position to Tight man. JESS H. SMITH COMPANY, Detroit. Mich.

WANTED—HAVE TWO \$8,000 TO \$10,000 positions open and ten \$3,600 to \$6,000 positions for high-grade specialty salesmen and district man-ager; want clean-cut, aggressive men, capable of handling high-class advertising propositions to retail dealers. Iowa man made \$1700 in May, his first month. A. B., 1429-30 Masonic Temple, Chicago, III.

SALESMAN—HIGH-GRADE, RESPON-sible man, who is capable of earnings and has earned \$2,500 or more vearly by established manufacturers of steam specialties that offer inusual possibilities to a real salesman. Must be between 30 and 50 years old, of good appearance and show in tirst letter that he is entitled to consideration by giving record. State what you have sold, amount of sales and carnings; also references from former connections. Strictly commission or other basis, according to call-bre of man. Address C 182, care Times-Dispatch.

SALESMEN WANTED, TO INTRODUCE our new 1910 census charts and gulas publications just from the press. To experienced salesmen we can offer special opening, and those not familiar with the work we can take in hand and develop into high grade salesmen if the ability if at hand, Address B. Rand Menally & CO., 42 East Twenty-second Street, New York City.

AUTOMOBILE SALESMAN.—A HIGH-grade salesman of character and

YORK City.

AUTOMOBILE SALESMAN.—A HIGHgrade salesman of character and
ability, who has succeeded in other
lines and who wishes to enter the
automobile field, will be given an
opportunity to "make good." To
such a man we will furnish expert
instruction No "joy riders" need
apply, FORD AUTO CO., 1629 West
Broad Street.

Summer Boarding.

WANTED, SUMMER BOARDERS, cool rooms, shady lawn, mineral water, four mails daily, healthy locality, Terms apply MRS. B. O. WATSON, Hotel Southern, Boydton, Va., Southern Railroad.

VIRGINIA BEACH.—KINSEY COT-tage opens June 6. Fine location ocean front; brond verandas, large cool rooms; modern conveniences cool rooms; modern conveniences Address MISS N. L. TRANT, Kinsey Cottage, Virginia Beach, Va. DELIGHTFUL HOME FOR A FEW boarders; private family; shady lawn extending to York River. Bonting, bathing and fishing. Adults, \$7 per week. Address "RIVERSIDE." Hayes Store, Gloucester county, Va.

WANTED, FEW SUMMER BOARDERS in private family in Biue Ridge Mountains, near Peaks of Otter. Terms reasonable. Reference: F. E. Hatcher. Richmond. MRS. R. H. LUCK, Montvale, Va.

WANTED, COUPLE OR TWO LADIES for summer at quiet home, Palmyra Va. Healthful location, on railroad. Reasonable rates; references. F 383, care Times-Dispatch.

EOARDERS WANTED, ONE MILE-from town, cool, shady grove, baths, with hot and cold water, phone also in house. Write to MRS GEORGE NICHOLS, Bedford City, Va. MAPLETON FARM, BEAUTIFUL AND homelike, is open for gusests. MRS. V. A. HOUSEWORTH., Orange, Va.

OCEAN VIEW, Va. MERRIMAC COT-tage, open for guests. All moders improvements; large verandas; wate front; fine fishing and bathing. Cot-tage cars, stop at the door. WANTED. BOARDERS FOR THE summer; terms, \$8 per week; children under twelve, half price; fine water, fresh vegetables, milk, etc.; mail three times a day. MRS. Dr.) A. C. SMITH, Gordonaville. Va.

Dr.) A. C. SMITH, Gordonaville, Va.

OLD COLONIAL MANSION, NEAR
mouth of James River, can accommodate a limited number of boarders;
house 75 feet above level of river;
fine view; always a cool breeze; beth
room; first-class table board; good
bathing beach and fine fishing. For
terms, etc., address P. O. Box 33,
Newport News, Va.

Newport News, Va.

SUMMER BOARDERS—A LIMITED number of summer boarders will be talten at Kelvin Grove, Glasgow, Va., at junction of James and North Rivers, fourteen miles from Lexington (three trains dally); four miles from the Natural Bridge (a tri-weekly hack, for round trip, (50) fity cents) Scenery unsurpassed; nights cool; no mosquitoes; fishing, boating, and bathing good; terms moderate. Address MRS. EBEN LOCHER, Glasgow, Va.

VIRGINIA BEACH, VA.—THE SEA Hreeze, located on ocean front; modern improvements; good table. Terms reasonable. Address MRS. W. P. HARRIS.

DIGGS COTTAGE, FRONTING CHESA-peake Eay, flow open for boarders season 1911: modern improvements terms reasonable; fine bathing. MRS II. A. DIGGS, Proprietress, Ocean View, Va.

View, Va.

BUCKROE BEACH, VA.—SAYRE COTtage on the beach front; all modern
conveniences. Send for circular,
References exchanged. CHAS. R.
SAYRE, Buckroe Beach, Va.

Summer Boarding.

BOARDERS WANTED IN PRIVATE family near Orange; healthy location; good fare, elegant water, MISS B. W. HIGGINS, Orange, Va.

SUMMER BOARDERS AT RETIRECY.
three miles from Frederick Hall, on
C. & O. R. R.; cool rooms, plenty
shade, ice, milk and fresh vegetables. Apply MRS. B. FRANCISCO,
Frederick Hall, Va.

Va.

BOARDERS WANTED.-VILLAGE
Richmond, C. & O.,

Gordonsville, Va.

LARGE HOUSE, PLEASANTLY SITuated near Washington and Lee University; rates moderate, MRS. EDGAR D. MOORE, No. 104 N. Main St.

SUMMER BOARDERS WANTED AT Oakland Farm, four miles from the C. & O. and Southern R. R.; large, shady lawn and porches; good water; plenty lee; good fare; phone; daily mail; terms, \$5 per week; no infants. MRS. GEORGE W. HIGGINS, Orange, Va.

BARRINGER HOUSE, UNIVERSITY of Virginia. Comfortable double and single rooms, with or without private baths; good table; on car line, just outside of university grounds. Write MRS J. H. H., Barringer House, University of Virginia.

KELL'S COTTAGE NOW OPEN FOR the season of 1911, under the personal management of Mr. and Mrs. J. J. Kell. Best boating, bathing and fishing. Corner Bay Street and Ocean View Avenue, Ocean View, Va. For rates address J. J. KELL. Ocean View, Va. American and European plan.

plan.

LARGE, BRICK BUILDINGS, SHADY lawn of five acres; macadamized roads; ideal place for children; riding, driving, golf; fishing and boating. Folder, terms, etc., on application. Drawer D. Orange, Va.

RETT THOMPSON SNYDER

SUMMER BOARDERS WANTED.—OLD

colonial home, Virginia hospitality,
large, shady lawn; 35 mlles north of
Richmond, Va., on R., F. & P. R. R.;
local and long distance phone; house
is supplied with excellent spring water by a hydraulic ram; fishing and
bathing in Mattaponi River. Rates.
\$6 per week; children under 12 years
and nurses, half-price. Heferences
exchanged, Address D. C. Dejar.
NETTE, Millord, Caroline Co., Va.

AVON COTTAGE AFTON VA. ORDING

COUPLE WISH BOARD. GIVE RATE and location. Address K 43, care Times-Dispatch.

GENTLEMAN DESIRES ROOM AND board in Lee District, convenient to either Broad or Main Street cars. State price. Address J., P. O. Box No. 320.

YOUNG COUPLE WOULD LIKE ROOM and board in private family; state terms. Address C 177, care Times-Dispatch.

WANTED, BOARD IN COUNTRY
near Richmond, on railroad or car
line, for lady and child, Address
MRS, BEADLEY, 904 East Leigh
Street, Richmond, Va.

Coal and Wood. LONG'S SPRING WOOD MAKES A quick fire and good heat, because he has kept it stored away. It is perfectly dry and exactly what you need at this season, when it is usually hard to get dry wood at any price Phone Madison 1069.

LONG'S WOOD BURNS BECAUSE IT is cut in the right season and kept dry. It makes heat wherever you burn it; try a load because he is a real woodman. Phones: Madison 1069-1070.

KINDLING WOOD, EXCELLENT FOR light cosking, \$1.50 half-cord, Phone Madison 177. SAMUEL H. COTTRELL & SONS.

HICKORY STOVE WOOD.

DO YOU WANT A LOAD OF THE best hickory wood in the city out to stove lengths? You can get it by 'phoning your order to Madison 411. Deliveries promptly made. VIRGINIA-NORTH CAROLINA WHEEL COMPANY.

## Millinery.

COME TO US: WE HAVE THE PROP er style, the right price and a guar-antee to suit you. CLARK'S MIL-LINERY, 217 North First Street. LARGEST AND BEST ASSORTMENT of newest styles in millinery, suits, dresses, all kinds of ready-made garments for ladies, misses and children; alterations free. Small exposses means a saving for you. Also a line of pattern hats for the trade, MRS JULIUS BEAR, 1423 E. Main Street.

BOARDERS WANTED: NICE, COOL place. Address MRS. JENNIE Mc-CLAIN, Waynesboro, Va.

BOARDERS WANTED—BEAUTIFUL country home, large shady lawn; within call of railroad station, express and post-offices. Freestone water. Elevation 2,000 feet: good fishing; wholesome food. Mountain scenery unsurpassed. Address FOSTER FALLS HOUSE. Foster Falls, Va.

BOARDERS WANTED IN PRIVATE family; every convenience; terms moderate. Address MRS. F. C. HODGKIN, Warrenton, Va.

BOARDERS WANTED; HEALTHY Lo-cation; good fare; terms reasonable MRS. EDGAR PETTIT, Fork Union,

miles wantel -VII.LAGE 62 miles west of Richmond, C. & O., in sight of Blue Ridge; first-class fare and water; very large, shady yard; near station, churches, phone, etc., adults; references. Apply to MISS ROSA P. GOODWIN, Box 117, Louisa, Va.

Va.

BOARDERS WANTED AT "MOUNtain View," three-quarter-mile from
Gordonsville; abundance shade, fresh
vegetubles, milk, ice, etc.; mail three
times daily, MRS. (DR.) A. C. SMITH,
Gordonsville, Va.

GINS, Orange, Va.

WANTED, BOARDERS, AT BEAUTIfully located place in the mountains;
mile from Afton; cool rooms; daily
mail and phone. Terms reasonable.
Address Box 21, Afton. Va.

COOL SUBURBAN FARM, BEAUTIful view, good water; five minutes
to car; pleasure park, dancing, etc.
Terms moderate. MRS. R. L. GRAY,
Staunton, Va.

WANTED, A FEW GENTLEMEN
boarders in home on car line facing
Forest Hill Park, References exchanged, Address D 259, care TimesDispatch.

BARRINGER, HOUSE, UNIVERSITY

House, University of Virginia.

VIRGINIA BEACH.—RINSEY COTtage opens June 6. Fine location;
ocean iront; broad verandas, large,
cool rooms; modern conveniences.
Address MISS N. L. TRANT, McKenzle Cottage, Virginia Beach, Va.

NOW IS THE TIME TO ENGAGE
board for the summer in our mountain home. MRS T. R. DANIEL.
Rockfish, Va.

THE FAIRBOURNE COTTAGE, VIR-ginia Beach, is on the water front, noted for its good table. Write for reservation of rooms, MRS, GAR-RETT THOMPSON SNYDER.

AVON COTTAGE, AFTON, VA. OPENS June 10. Delightful homelike place, near Blue Ridge Mountains; good country fare. For rates apply to MISS A. L. MAYS. THE WILSON COTTAGE, VIRGINIA
Beach, Va., directly on the ocean,
opens June 1. For terms address
MRS. C. W. WILSON, Virginia Beach,
Va.

Board Wanted.

TWO SETTLED LADIES WANT ROOM and board, south of Broad Street; private family preferred. A 89, care Times-Dispatch.

LADY WANTS BOARD, BARTON Heights, Highland Park, near Rich-Address, stating terms; must be reasonable. F 352, care Times-Dispatch, Richmond, Va.

GENTLEMAN DESIRES BOARD IN suburbs, convenient to business; For-cst Hill preferred. Address E 204, care Times-Dispatch. COUPLE WITHOUT CHILDREN DE-sire four or five rooms; central, Ad-dress F 375, care Times-Dispatch.